

THE CHALLENGE

Becton Dickinson's facility was closing in Seattle, which consisted of two separate buildings with over 100 assets including Mori Seiki, Haas, and Fadal CNC Machining Centers, Tool Room and Support equipment. A very tight deadline of only 45 days was in place and was cut even shorter, leaving only two weeks to remove all of the equipment from the two buildings. Additionally, some of the assets were missing components, which presented another obstacle for EquipNet to overcome.

THE SOLUTION

Using these services with the aid of EquipNet associates, Becton Dickinson was able to have a pleasant and profitable experience guaranteeing future relations with EquipNet.

- **Project Management**
- **Facility Closure Management**
- **Onsite Inventory**
- **ARMS™**
- **Managed Pricing**
- **SmartAuctions™**
- **Worldwide Logistics**

CLIENT OVERVIEW

Becton Dickinson is a leading medical technology company specialized in manufacturing medical devices, instrument systems and reagents.





\$201,000
Total Disposition
Results



60%
Higher Than
Projected

THE RESULT

EquipNet met the client's deadline and provided optimal results far better than anticipated.



83

Assets
Sold



18

Asset
scrapped



1

Asset
Redeployed

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FOR MORE INFORMATION

Learn more about EquipNet's Services and Programs, like this one, contact us or please visit [EquipNet.com](https://www.equipnet.com).