

## LEADING DEVICE ENGINEERING FACILITY IN-HOUSE PROJECT MANAGEMENT

### THE CHALLENGE

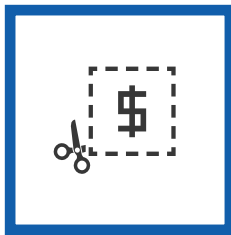
EquipNet's in-house Project Manager at this facility identified an opportunity for a large cleanout of surplus medical device equipment. We provided a number of solutions for the client that resulted in full clearance of the facility.



**70+**  
Assets



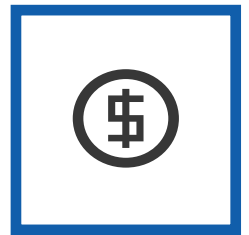
**None**  
Deadline



**\$90K+**  
Redeployment  
Savings



**\$12K+**  
Total  
Sales



**\$105K+**  
Total Disposition  
Results

## LEADING GLOBAL HEALTHCARE PROVIDER TWO-PHASE ASSET DISPOSITION PROJECT

### THE CHALLENGE

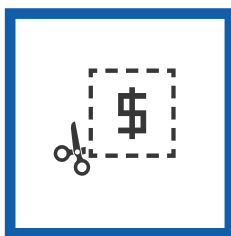
Assistance was requested for a two-phase asset disposition project at a facility in Mississippi. EquipNet provided an onsite inventory for both phases of the project and was able to provide the necessary clearance for the client.



**40+**  
Assets



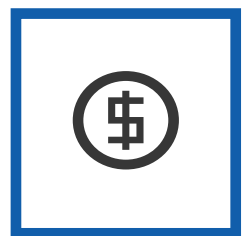
**None**  
Deadline



**\$25K+**  
Redeployment  
Savings



**\$316K+**  
Total  
Sales



**\$342K+**  
Total Disposition  
Results

## LEADING GLOBAL PHARMACEUTICAL CONGLOMERATE MEDICAL DEVICE FACILITY CLEARANCE

### THE CHALLENGE

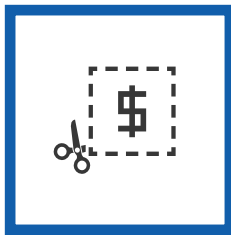
This client reached out to EquipNet requesting asset management solutions at a facility producing replacement femurs, vertebrae and other surgical instruments. EquipNet provided a number of our asset management services to ensure ideal results for the client.



**250+**  
Assets



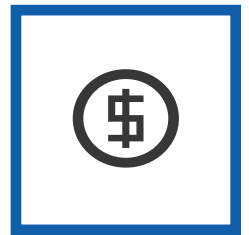
**3 Mo.**  
Deadline



**\$1.7M+**  
Redeployment  
Savings



**\$256K+**  
Total  
Sales



**\$1.9M+**  
Total Disposition  
Results

## LEADING INDUSTRIAL MANUFACTURING COMPANY FACILITY CLOSING MANAGEMENT

### THE CHALLENGE

The client contacted EquipNet in the middle of the year requesting asset management services for a full site closure. There was a short deadline and EquipNet acted efficiently to ensure the proper clearance and results the client was looking for.



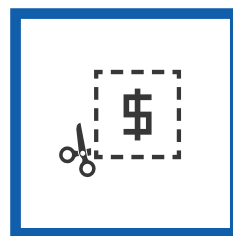
**360+**  
Assets



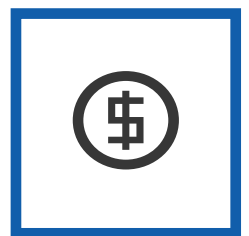
**6 Mo.**  
Deadline



**75+**  
Bidders



**\$1.5M+**  
Redeployment  
Savings



**\$231K+**  
Total Disposition  
Results